

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended August 31, 2017 (Based on Japanese GAAP)

October 13, 2017

Company name: Money Forward, Inc.
 Stock exchange listing: Tokyo
 Stock code: 3994 URL: <https://corp.moneyforward.com>
 Representative: Representative Director, President and CEO Yosuke Tsuji
 Inquiries: Director, Executive Officer and CFO Naoya Kanesaka TEL 03(6453)9160
 Scheduled date to file Quarterly Securities Report: October 13, 2017
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended August 31, 2017 (from December 1, 2016 to August 31, 2017)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended August 31, 2017	1,934	–	(720)	–	(735)	–	(741)	–
Nine months ended August 31, 2016	–	–	–	–	–	–	–	–

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended August 31, 2017	(44.50)	–
Nine months ended August 31, 2016	–	–

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of August 31, 2017	3,420	1,145	32.9
As of November 30, 2016	–	–	–

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended November 30, 2016	–	0.00	–	0.00	0.00
Year ending November 30, 2017	–	0.00	–		
Year ending November 30, 2017 (Forecast)				0.00	0.00

3. Forecast of consolidated financial results for the year ending November 30, 2017 (from December 1, 2016 to November 30, 2017)

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	2,681	–	(995)	–	(1,006)	–	(1,014)	–	(59.91)

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended August 31, 2017
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of August 31, 2017	16,661,700 shares	As of November 30, 2016	16,661,700 shares
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Number of treasury shares at the end of the period

As of August 31, 2017	– shares	As of November 30, 2016	– shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended August 31, 2017	16,661,700 shares	Nine months ended August 31, 2016	15,978,360 shares
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Quarterly Consolidated Financial Statements
Consolidated Balance Sheets

(Thousands of yen)

As of August 31, 2017

Assets	
Current assets	
Cash and deposits	2,818,787
Accounts receivable - trade	283,697
Inventories	3,415
Other	95,472
Allowance for doubtful accounts	(2,456)
Total current assets	<u>3,198,915</u>
Non-current assets	
Property, plant and equipment	37,929
Intangible assets	3,553
Investments and other assets	179,701
Total non-current assets	<u>221,184</u>
Total assets	<u>3,420,100</u>
Liabilities	
Current liabilities	
Accounts payable - trade	48,308
Current portion of long-term loans payable	210,000
Accounts payable - other	94,578
Accrued expenses	159,871
Income taxes payable	9,663
Unearned revenue	589,224
Other	42,990
Total current liabilities	<u>1,154,635</u>
Non-current liabilities	
Long-term loans payable	<u>1,120,000</u>
Total non-current liabilities	<u>1,120,000</u>
Total liabilities	<u>2,274,635</u>
Net assets	
Shareholders' equity	
Capital stock	1,865,921
Retained earnings	(741,377)
Total shareholders' equity	<u>1,124,543</u>
Subscription rights to shares	<u>20,920</u>
Total net assets	<u>1,145,464</u>
Total liabilities and net assets	<u>3,420,100</u>

Consolidated Statements of Income (cumulative) and Consolidated Statements of Comprehensive Income (cumulative)

Consolidated Statements of Income (cumulative)

	(Thousands of yen)
	Nine months ended
	August 31, 2017
Net sales	1,934,966
Cost of sales	612,676
Gross profit	1,322,289
Selling, general and administrative expenses	2,043,124
Operating loss	(720,834)
Non-operating income	
Interest income	17
Other	4
Total non-operating income	22
Non-operating expenses	
Interest expenses	7,365
Listing related expenses	7,043
Other	342
Total non-operating expenses	14,751
Ordinary loss	(735,563)
Loss before income taxes	(735,563)
Income taxes - current	5,814
Loss	(741,377)
Loss attributable to owners of parent	(741,377)

Consolidated Statements of Comprehensive Income (cumulative)

(Thousands of yen)

	Nine months ended August 31, 2017
Loss	(741,377)
Other comprehensive income	
Total other comprehensive income	—
Comprehensive income	(741,377)
Comprehensive income attributable to	
Comprehensive income attributable to owners of parent	(741,377)
Comprehensive income attributable to non-controlling interests	—