



Prime Section of the Tokyo Stock Exchange  
Nov. 10, 2022

To All Concerned Parties

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## Notice Concerning Revision of Operating Results Projections

en-Japan inc. announce that it has revised its operating results projections released on May 12, 2022, as follows.

### Details

1. Full-year consolidated performance forecasts for the fiscal year ending March 2023 (April 1, 2022-March 31, 2023)

(In millions of yen)

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent	Net income per share (Yen)
Previous forecast (A)	62,000	3,085	3,086	2,118	47.20
Revised forecast (B)	66,191	4,369	4,621	3,359	74.90
Change (B-A)	4,191	1,284	1,535	1,241	—
Change (%)	6.8	41.6	49.7	58.6	—
Results for the previous year (Ended March 2022)	54,544	9,633	10,138	6,628	147.71

(Reasons)

In our operating results in this second quarter consolidated cumulative period, net sales of our HR-Tech engage and AMBI investment businesses were strong and the scale of their deficit was smaller than we expected. In addition, both net sales and income remained strong in our existing business in Japan due to the recovery in demand to post job offers. As a result, in terms of profit in particular, we made significant progress against the full-year plan we announced at the beginning of the term.

The hiring market was better than we expected at the beginning of the term. Therefore, we will invest in promotions to a certain level in the second half of the year from a medium- to long-term growth perspective. Nevertheless, we expect full-year net sales, operating income, ordinary income and profit attributable to owners of parent to be higher than the operating results projection we announced at the beginning of the term.

End

Note: The above forecasts have been created using the information available to en-Japan inc. as of the announcement date. Actual performance figures may be subject to change due to various reasons.