



First Section of the Tokyo Stock Exchange  
Nov. 12, 2020

To All Concerned Parties

Company Name: en Japan Inc. (Code: 4849)  
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## Notice of Differences Between Consolidated Operating Results Forecasts and Actual Results

en Japan Inc. hereby announces the differences between the 2nd Quarter consolidated operating results forecasts for the fiscal year ended March 31, 2021 announced on August 13, 2020 and the actual results announced today. Details are as follows.

1. Differences between consolidated operating results forecasts and actual results for the 2nd quarter of fiscal year ending March 2021. (from April 1, 2020 to Sep 30, 2020)

(Unit: millions of yen, %)

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent	Earnings per share
Forecast previously announced on August 13, 2020 (A)	19,703	1,992	1,956	1,018	22.75 yen
Actual results (B)	20,650	2,917	2,995	1,549	34.59 yen
Change (B – A)	946	925	1,039	531	
Change (%)	4.8	46.4	53.1	52.2	
(Reference) Previous period results (2 <sup>nd</sup> Quarter of fiscal year ended March 2020)	28,204	6,200	6,197	4,108	90.06 yen

### 2. Reason for differences

Net sales in the consolidated operating results for the 2nd quarter of the fiscal year ending March 2021 exceeded the plan primarily in the Domestic Job Board [en]Career Change Info. Although net sales exceeded the plan, expenses were generally in line with our expectations. Therefore, operating income and ordinary income largely exceeded the plan.

We made allowance for the expenses to restore sites to their original condition and depreciation expenses due to a reduction in office space in the consolidated accounting period for the 2nd quarter of the fiscal year ending March 2021. Nevertheless, profit attributable to owners of parent exceeded the plan due to the excess in ordinary income.

End