

First Section of the Tokyo Stock Exchange Aug. 13, 2020

To All Concerned Parties

Company Name: Representative: Contact: en-japan inc. (Code: 4849) Takatsugu Suzuki, President Tomoki Tamai, Executive Officer and Administrative Office Director (Tel: +81-3-3342-4506)

Notice of Differences Between Consolidated Operating Results Forecasts and Actual Results

en-japan inc. hereby announces the differences between the1st Quarter consolidated operating results forecasts for the fiscal year ended March 31, 2021 announced on May 13, 2020 and the actual results announced today. Details are as follows.

1. Differences between consolidated operating results forecasts and actual results for 1st Quarter of fiscal year ending March 2021. (from April 1, 2020 to June 30, 2020)

(Unit: millions of yen, %)

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	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent	Earnings per share
Forecast previously announced (A) (May 13, 2020)	10,000	115	142	3	0.07 yen
Actual results (B)	10,442	1,248	1,236	618	13.79 yen
Change (B – A)	442	1,133	1,093	615	
Change (%)	+4.4	+982.2	+765.4	-	
(Reference) Previous period results (1st Quarter of fiscal year ending March 2020)	13,763	2,904	2,892	1,917	42.05 yen

2. Reason for differences

Net sales in the consolidated operating results for the 1st Quarter of fiscal year ending March 2021 exceeded the plan primarily in "Domestic Job Board" and "Domestic Permanent Recruitment." Operating income and ordinary income also largely exceeded the plan due to acceleration of cost reduction ahead of schedule and a greater-than-planned reduction of expenses.

Profit attributable to owners of parent exceeded the plan due to excessive ordinary income. However, an impairment loss of goodwill (235 million yen) was recorded considering the difference between the trend of operating results of JapanWork, a consolidated subsidiary, and the plan drawn up at the time of its acquisition.

End